

## Infrastructure Projects Procurement - FAQs

### **What is the difference between the Procurement Pipeline work schedule and 'BRAVO'?**

- The pipeline schedule lists all potential opportunities that may arise; the probability of these being tendered can be identified by the RAG status. Whereas BRAVO contains an Opportunities Listing which lists events that are actually about to commence and provides suppliers with the opportunity to express an interest.

### **Within the Procurement Pipeline work schedule, what does 'ITT Issue Date (as per P3e)' mean?**

- The ITT (Instructions to Tenderers) issue date is the anticipated date that Network Rail has identified in their overall programme (P3e) as when the tender will be published.

### **Why is the Pipeline broken down by region/programme?**

- The pipeline is published in this way to enable suppliers to get easy access to tendering opportunities in the regions where they are based. If a supplier wants a national overview then the pipeline can easily be downloaded in Excel and consolidated to give this overview.

### **Why is IP Track information not included with the rest of the IP regions?**

- Track's work bank is issued annually, as opposed to each five year control period, to their framework suppliers – we publish this information every quarter to provide our suppliers and wider supply chain with high-level information on the deployment of teams across our national, regional and major programmes of work.

### **If a new supplier would like to tender for work, what is the process they should follow?**

- If a supplier would like to tender for work, there are a few routes to understanding the opportunities available; one is to register on RISQs and the other is to regularly check OJEU for any new tender opportunities. Network Rail uses BRAVO as a procurement platform where opportunities are listed following internal governance, which potential suppliers should also register on.

### **Why are commissions under a framework listed, even though it is direct award to the incumbent?**

- This is to give transparency to any supplier that may wish to sub-contract to one of our framework suppliers; by providing this information it gives you time to contact the supplier to express an interest to them.